

### Media Coverage

Publication	Date	Edition	Link	Headline
Inventiva	02 Jan 2019	Online	<a href="https://www.inventiva.co.in/2019/01/02/genius-consultants-ltd-expands-its-service-portfolio-with-the-launch-of-facility-management-service-fms/">https://www.inventiva.co.in/2019/01/02/genius-consultants-ltd-expands-its-service-portfolio-with-the-launch-of-facility-management-service-fms/</a>	Genius Consultants Ltd Expands Its Service Portfolio With The Launch Of Facility Management Service (FMS)



Kolkata, 27th December 2018: Genius Consultants Ltd., a Rs. 940 crores plus company with a core competency in business operations of staffing solutions announced the launch of Facility Management & Security services PAN India, across all metros and tier II cities like Chandigarh, Lucknow, Patna, Guwahati, Bhubaneshwar etc. With this new step forward, GCL aims at a revenue of Rs.100 crores by 2023 in the FMS segment along with 100 new clients base from pan India.

An effective Facility Management Service is vital for an organization as it covers almost all the business aspects. The service facilitates innovative and logic based customized integrated facility management and helps the Facility Managers to transform a traditional workplace into alternative workplace and helps a company to achieve their business objectives.

Mr. R. P. Yadav, Chairman & Managing Director, Genius Consultants Ltd said, "We are continually researching to understand the need gap of the markets and accordingly extend our services. FMS is important to boost the lower level and focus more on business aspects of a company. Our vision is to help and improve the performance, practices and capabilities of Human Resources function by providing feedback for

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improvement. This expansion in tier II cities will help us in reaching our business goal in the coming fiscal."

The Indian facilities management industry is estimated to grow at 17 percent to cross \$19 billion mark over the next five years, according to Global Infrastructure Facilities and Project Managers Association. The factors, influencing the market are growth in demand of cloud technology solutions which consists high demand of IoT, SaaS deployment model and devices linked for growing number of commercial and residential buildings such as shopping malls, hotels, hospitals and office along with building automation.

Genius Consultants Ltd. offers both soft and hard services under its Facility Management Service segment. Soft Services includes Housekeeping Services, Office administration support, reception & helpdesk management, vendor management, requisition / purchase authorized office equipment and Ware House management.

Hard Services includes Preventive maintenance, M & E Services (maintenance & engineering services), Building Management Services, Energy Management, Loss Prevention, HT Electrical system, LT Electrical System, Elevators & escalators, HVAC system, Plumbing & drainage system.

Currently, Genius Consultants have around 40 clients across the country and extended their support in business through FMS. The company is focusing strategically on cities like Gurgaon, Pune, Hyderabad, Bangalore, Chennai as their potential markets.

About Genius Consultants Ltd.

Genius Consultants Limited is an established player in the HR Solutions industry in India having commenced our operations in 1993 as a provider of permanent staffing solutions. Genius Consultants are one the leading providers of human resource solutions in India by market share in fiscal 2017 and the highest revenue per associate ratio (Source: CRISIL Report, March 2018).

The comprehensive HR solutions value chain include permanent and flexi staffing solutions, payroll processing, compliance management, background checks and verification services, HR management services and FMS as well as sale of HR software.

Genius Consultants, core competencies include permanent and flexi staffing solutions through which, placed over 250,000 Associates since 2001 until February 5, 2018 and over 975 Professionals through our permanent staffing solutions in the last three fiscals, until February 5, 2018. Further, as on February 5, 2018, there were over 50,000 Associates on rolls who have been placed by us with various clients pursuant to our flexi staffing solutions.

Genius Consultants Limited is promoted by Mr. Rajendra Prasad Yadav, who has over two decades of experience in the HR services industry. They have a pan-India presence through 15 branch and area offices across 14 states, including our Registered and Corporate Office at Kolkata, covering over 950 locations across the country as on February 5, 2018. We are present across major cities in India, including Kolkata, Delhi, Mumbai, Chennai, Bengaluru and Hyderabad, among others.