



Genius Consultants Ltd Expands Its Service Portfolio With The Launch Of Facility Management Service (FMS)

~The company in next 5 years plans to earn Rs. 100 crore as turnover from this particular product~

Mumbai, 20th December 2018: Genius Consultants Ltd., a 940 crore plus company with a core competency in business operations of staffing solutions announced the launch of Facility Management & Security services PAN India, across all metros and mentioned tier II cities like Chandigarh, Lucknow, Patna, Guwahati, Bhubaneswar etc. With this new step forward, GCL aims at a revenue of 100 crore by 2023 in the FMS segment along with 100 new clients base from pan India.

An effective Facility Management Service is vital for an organization as it covers almost all the business aspects. The service facilitates innovative and logic based customized integrated facility management and helps the Facility Managers to transform a traditional workplace into alternative workplace and helps a company to achieve their business objectives.

Mr. R. P. Yadav, Chairman & Managing Director, Genius Consultant said, “We are continually researching to understand the need gap of the markets and accordingly extend our services. FMS is important to boost the lower level and focus more on business aspects of a company. Our vision is to help and improve the performance, practices and capabilities of Human Resources function by providing feedback for improvement. This expansion in tier II cities will help us in reaching our business goal in the coming fiscal.”

The Indian facilities management industry is estimated to grow 17 percent to cross \$19 billion mark over the next five years, according to Global Infrastructure Facilities and Project Managers Association. The factors, influencing the market are growth in demand of cloud technology solutions which consists high demand of IoT, SaaS deployment model and devices linked for growing number of commercial and residential buildings such as shopping malls, hotels, hospitals and office along with building automation.

Facility Management Service offer both soft and hard services. Soft Services includes Housekeeping Services, Office administration support, reception & helpdesk management, vendor management, requisition / purchase authorized office equipment and Ware House management.

Hard Services includes Preventive maintenance, M & E Services (maintenance & engineering services), Building Management Services, Energy Management, Loss Prevention, HT Electrical system, LT Electrical System, Elevators & escalators, HVAC system, Plumbing & drainage system.

Currently, Genius Consultants have around 40 clients across the country and extended their support in business through FMS. The company is focusing strategically on cities like Gurgaon, Pune, Hyderabad, Bangalore, Chennai because the opportunities are more here.



About Genius Consultants Pvt. Ltd.

Genius Consultants Limited is an established player in the HR Solutions industry in India having commenced our operations in 1993 as a provider of permanent staffing solutions. Genius Consultants are one the leading providers of human resource solutions in India by market share in fiscal 2017 and the highest revenue per associate ratio (Source: CRISIL Report, March 2018).

The comprehensive HR solutions value chain include permanent and flexi staffing solutions, payroll processing, compliance management, background checks and verification services, HR management services and FMS as well as sale of HR software.

Genius Consultants, core competencies include permanent and flexi staffing solutions through which, placed over 250,000 Associates since 2001 until February 5, 2018 and over 975 Professionals through our permanent staffing solutions in the last three fiscals, until February 5, 2018. Further, as on February 5, 2018, there were over 50,000 Associates on rolls who have been placed by us with various clients pursuant to our flexi staffing solutions.

Genius Consultants Limited is promoted by Mr. Rajendra Prasad Yadav, who has over two decades of experience in the HR services industry. They have a pan-India presence through 15 branch and area offices across 14 states, including our Registered and Corporate Office at Kolkata, covering over 950 locations across the country as on February 5, 2018. We are present across major cities in India, including Kolkata, Delhi, Mumbai, Chennai, Bengaluru and Hyderabad, among others.

HR Excellence Award Winners List

Category A: Winners are marked in Yellow



AWARD CATEGORY	Client Name
BEST HR PRACTICES	RADISSON BLU PASCHIM VIHAR NEW DELHI
	EDCIL (INDIA) LIMITED
	VALEO INDIA PRIVATE LIMITED
BEST TRAINING INITIATIVES	G M Pens International Pvt Ltd
	EUPHEUS LEARNING(PROFICIENCY LEARNING SOLUTIONS PVT.LTD)
	ORION EDUTECH PVT LTD
INNOVATION IN RECRUITMENTS	STERLING DATAROOMS
	AG RESOURCES (INDIA) PVT LTD - PERSONIV
	FULHAM(INDIA)PVT.LTD
INNOVATIVE RETENTION STRATEGIES	FERRO CORPORATION
	HYCINTH BY SPARSA
	INDUSTRYARC
INNOVATIVE SUCCESSION PLANNING	LEADS INTERACTIVE SOLUTIONS PVT LTD
	IFB AUTOMOTIVE PRIVATE LIMITED
	TOVO GROUP OF COMPANIES
BEST INNOVATIVE HR TECHNOLOGY	ABBE GROUP
	TALENT RECRUIT
	LEADS INTERACTIVE SOLUTIONS PVT LTD
DREAM EMPLOYER OF THE YEAR	ANAKAMUS MANUFACTURING
	VISIBLE ALPHA SOLUTIONS INDIA PVT. LTD.
	HOWDEN INSURANCE BROKERS INDIA PVT LTD
	THE LEPROSY MISSION TRUST INDIA



OUTSTANDING CONTRIBUTION TO THE CAUSE OF SOCIAL DEVELOPMENT	YASHWANT CHARITABLE HOSPITAL
	G.M. PENS INTERNATIONAL PVT LTD
ORGANIZATION WITH BEST HEALTHY ENVIRONMENT	SCOOPTWHOOOP MEDIA PRIVATE LIMITED
	MASCOT HEALTH SERIES PVT. LTD.
	ROYAL ENFIELD

Category B – Winners are marked in Yellow

AWARD CATEGORY	Client Name
BEST HR PRACTICES	COROMANDEL INTERNATIONAL LIMITED (MURUGAPPA GROUP)
	MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED
	TATA GSYUASA (Green Batteries)
BEST TRAINING INITIATIVES	INLAND WORLD LOGISTICS P LTD
	SBI CAP SEC
	PIAGGIO VEHICLES PVT LTD
INNOVATION IN RECRUITMENTS	TATA AIA LIFE INSURANCE CO LTD
	THIRUMALA
	VODAFONE IDEA LIMITED
INNOVATIVE RETENTION STRATEGIES	CUSHMAN & WAKEFIELD INDIA PVT. LIMITED
	INDIAN POTASH LIMITED
	VELAMMAL GROUP OF INSTITUTIONS



INNOVATIVE SUCCESSION PLANNING	THE KCP LIMITED
	COROMANDEL INTERNATIONAL LIMITED
	RADIANT CASH MANAGEMENT SERVICES PVT LTD
INNOVATION IN HR TECHNOLOGY	MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED
	ERICSSON
	DP ENGINEERING INDUSTRY PVT LTD
DREAM EMPLOYER OF THE YEAR	VODAFONE IDEA LIMITED
	THE KCP LIMITED
	GSK CONSUMER HEALTHCARE
OUTSTANDING CONTRIBUTION TO THE CAUSE OF SOCIAL DEVELOPMENT	IDEA CELLULAR LIMITED
	SIDDHA GROUP
	CUSHMAN & WAKEFIELD INDIA PVT. LIMITED
ORGANIZATION WITH BEST HEALTHY ENVIRONMENT	TVS CREDIT SERVICES LTD
	THIRUMALA
	CBRE SOUTH ASIA PVT. LTD.